

27<sup>th</sup> April 2026

**MEMORANDUM**

To: All Fantech Trade customers  
Company:  
From: Mark Berenger and the pricing committee  
Subject: *Fantech Trade Price Adjustment effective Wednesday  
1<sup>st</sup> July 2026*

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Dear Valued Customer,

We would like to advise that Fantech will be implementing a price adjustment effective from Wednesday, 1 July 2026.

This adjustment is necessary due to continued inflationary pressure across key input costs, including raw materials and freight. In particular, copper, aluminium, and more recently plastics have experienced sustained increases, all of which are significant components within our product portfolio. In addition, elevated domestic and international fuel surcharges continue to impact transportation and logistics costs.

We have delayed this increase for as long as possible, with favourable foreign exchange movements partially offsetting overseas cost pressures. However, these benefits no longer sufficiently mitigate the underlying increases, and it is no longer sustainable to absorb these costs.

Fantech has worked closely with our suppliers and partners to minimise the extent of this adjustment, and we remain committed to maintaining the high standards of product quality and service you expect from us.

The finalised Price File will be issued by Monday, 1 June 2026, providing adequate time for planning and implementation.

We appreciate your continued support and welcome any market or competitor feedback you can share.

Best regards,

Mark Berenger